

Fakhroo Information Technology Services (FITS)

Fakhroo Information Technology Services (FITS) provides complete IT Solutions, Services, and Human Resources to help its clients to be more competitive and successful in this age of electronic business revolution. Their solution portfolio includes Business Applications and IT Infrastructure solutions. FITS is an expert System Integrator for Sage Software and launched a robust software-as-a-service (SaaS) offering to deliver Sage ERP to its customers with Amazon AppStream 2.0.

“To address customer demand and FITS future expansion, we were looking to deliver Sage ERP in a SaaS/Cloud model. Our goal was to move the on-premise client and server infrastructure to AWS and deliver the application in a browser. We engaged Crayon, an AWS Global Advanced Consulting Partner, to help us with the technical analysis and support our cloud journey. Crayon architected the SaaS/Cloud solution using Amazon AppStream 2.0 that enabled us to deliver the ERP solution in a browser without rewriting the application. This allowed us to turn a common monolithic solution into a true SaaS offer based on a per-user cost model. Our on-premise solution installation was complex, Crayon automated the entire installation and now we are able to reduce customer onboarding time from several days to few hours with AWS. We deployed the full SaaS solution in 90 days without rewriting the application and now our customers can start using our software in days instead of months without operating any infrastructure.”

– *Abhishek Vishnoi, Manager – Software Solutions, FITS*