

CommVault's Industry Leading Simpana® 10 Software Suite

Now Available as a SaaS
Product to Cloud Providers

Bringing the leading 'Gartner Magic
Quadrant' technology for data
optimisation and security to your
customers on a flexible access basis
whilst potentially reducing your
operating costs by over 30%!

SIMPANA® *software*

A single platform that delivers
multiple offerings:

- Backup
- Disaster Recovery
- Archive
- eDiscovery and much more



The Partner Advantage

Significantly Reduced Operating
Costs for Cloud Partners

Through its industry leading design, the
Simpana® 10 software suite enables both
the direct costs and hidden manpower
costs of data management to be

dramatically cut.

- IBM uses up to 80% of your storage in back up - with CommVault you only use 10%!
- CommVault eliminates 90% of the data redundancy
- Cut storage related costs by up to 50%
- Reduce admin overheads by 80%
- Lower aggregated annual support costs by 35%
- Over 33% of Simpana customers reported annual workforce productivity improvement in excess of 25%

Open Up New SME Segments
With Enterprise Grade Data
Optimisation and Security
Solutions

Take a competitive advantage by being
early to market with this industry leading

software and potentially consolidate your product offer through offering a single product with more capabilities.

Tools to help you grow:

- A Partner Program that supports your business model from Crayon, a global leader in supporting Cloud service providers
- Dedicated account and technical teams
- Deep domain and market experience
- Launch new services with existing capacity and resources
- FREE 'CommVault Cloud Masterclasses' available for early bird responders*
(*Limited availability - see further down)



Customer Performance Benefits

A Single Platform with Infinite Possibilities.

Now available on a per user SaaS subscription model

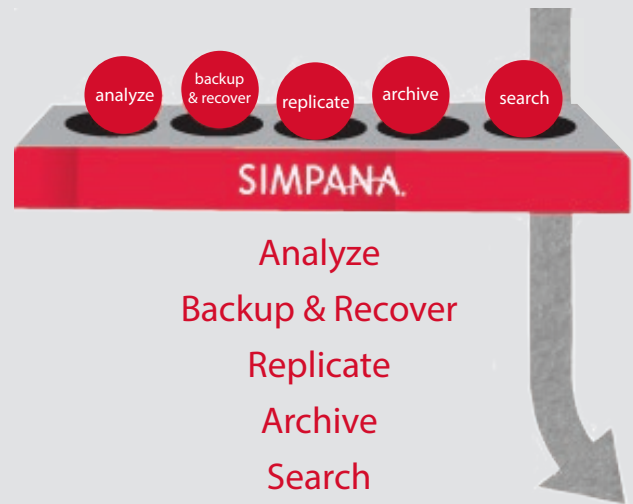
Ideal for businesses undergoing rapid growth or with major fluctuations in data demands Simpana® 10 is an exponential leap forward for enterprises. Simpana® 10, empowers organizations with a modern IT infrastructure.

- Scale to a shared services structure
- Enable a mobile enterprise
- Dramatically increase productivity
- Ensure the continuity of your business with

efficient replication for disaster recovery

Simpana® 10 - At a Glance

- Drives down complexity in data optimisation and security – one console to manage your entire environment
- Drive up productivity with workflow automation
- Run the same workloads with HALF the infrastructure of leading alternatives
- Match costs to demand through a new user based subscription licensing model
- Provided by CommVault - the recognised industry leader – as determined by Gartner



The Product - Simpana® 10 Software

The CommVault Advantage:

- Detailed reporting across the board
- Integrated backup for improved disaster recovery readiness
- Maintain continuous data protection without impacting operations
- Scale easily and at low cost through deduplicating globally
- Streamline large scale operations
- Enable users to know what information is available and how to access it quickly
- Automate policies to maintain only what has business value
- Manage security with customisable levels for different job roles
- Better protection for SharePoint, Exchange, SQL and Oracle databases



Want to Know More?

- **Download the CommVault Fast Facts Datasheet**

Learn more by downloading the fast facts sheets at www.crayon.com/commvault.

- **Attend the CommVault Cloud Partners Discovery Webinar - 6th May**

Learn a lot more by attending the 'CommVault Cloud Partners Discovery' webinar – the product; the licensing model the Cloud Partner Advantage.

Register TODAY at
www.crayon.com/commvault

- **CommVault Cloud Masterclass**

Get ahead of your competition and register today for your personalised "CommVault Cloud Masterclass".

HURRY these are limited and available only to the first 20 partners to register and attend the CommVault Cloud Partners Discovery Webinar.

Contact Crayon

The CommVault Experts

Visit: www.crayon.com

Email: info@crayon.com

Crayon

Experts at optimising client ROI from complex technology

As the global leader in software asset management (SAM), cloud and volume licensing Crayon and associated consulting services and are trusted advisors to many of the globe's leading organisations.

Crayon are a global top 3 SPLA reseller and have extensive expertise at optimising comprehensive SaaS technology offerings to the global cloud and service provider market

Through our unique people, tools and systems we help optimise our client's technology estates within the new hybrid cloud world.

- Microsoft Global No1 CA LSP Winner 2014
- Microsoft Global No1 SAM Partner 2013
- Top 10 Global LSP/LAR
- Top 3 Global SPLA Partner

CommVault

Experts at giving companies a better way to protect, manage, and gain business value from their data

Global leader in enterprise backup / recovery software and associated consulting services. Strategic partnerships in place with Leading technology companies worldwide.

"Our customers choose us because of our unique Solving Forward® philosophy and ability to deliver complete solutions with infinite scalability and unprecedented control over data and cost".

- Gartner Magic Quadrant Leader 2014
- 2014 Microsoft Server Platform Partner of the Year
- Forbes Most Innovative Growth Companies 2014
- 17,500 customers globally