

CRAYON CASE STUDY

Valtori



Government ICT centre, Valtori, trust Crayon as their Software Partner

Government ICT Centre Valtori provides sector-independent ICT services for central government administration in Finland. Valtori aims to provide competitive, high-quality, ecological and secure ICT services that meet the requirements of customers.

Background

Valtori was founded in 2014 and have a complex environment in regards to their software asset management; they manage approximately 92,000 workstations and 12,000 servers. Valtori's software portfolio consists of several software vendors' products, services and contracts, which cause software asset management in this environment to be rather challenging, especially as licensing rules and metrics change on a regular basis.

Objectives

Valtori's objective is to help their customers achieve cost savings through risk management and optimisation of their software estate and contracts.

Co-operation

Valtori has concentrated their Microsoft and IBM license purchases in Crayon through public tender processes. In addition, Valtori has used a wide range of Crayon's software asset management services. Crayon's experts have helped Valtori and its customers in license management projects. Co-operation has included multiple software vendors' licenses and contracts.

Results

With the help of Crayon's experts Valtori has achieved significant cost savings and been able to reduce risks and unexpected costs in relation to the software estate.